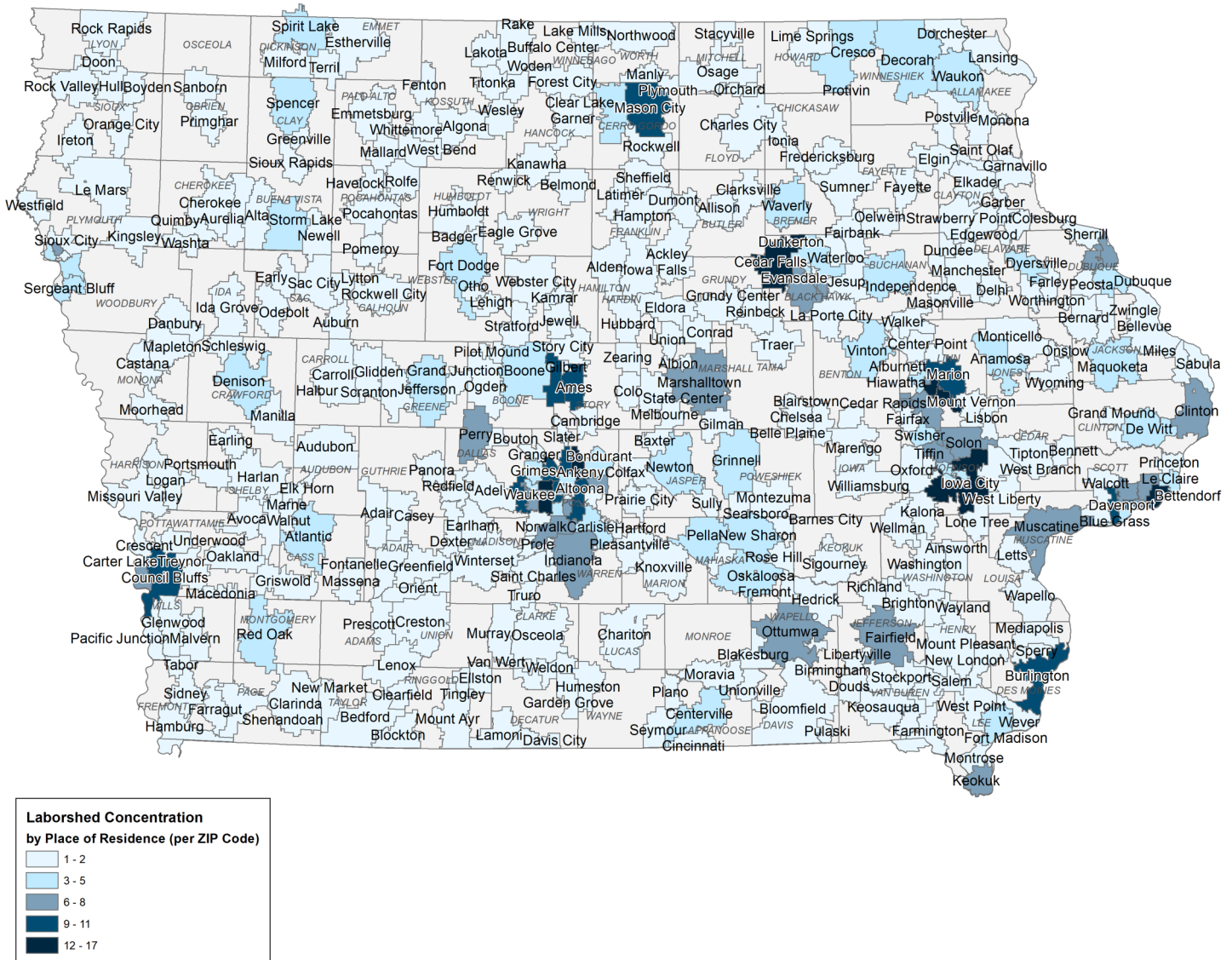


# LABOR CHARACTERISTICS

## MANAGEMENT

### STATE OF IOWA LABORSHED AREA

#### CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 11 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 26 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE STATE OF IOWA, IA LABORSHED, CONTACT:

# LABOR CHARACTERISTICS

## MANAGEMENT

### ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

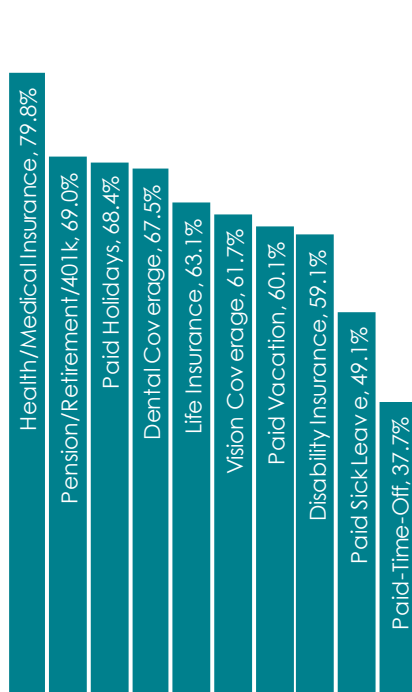
- Administrative Services Managers - 3.66%
- Advertising & Promotions Managers - 0.91%
- Architectural & Engineering Managers - 0.61%
- Chief Executives - 12.4%
- Compensation & Benefits Managers - 0.3%
- Computer & Information Systems Managers - 1.63%
- Construction Managers - 5.39%
- Education Administrators, All Other - 0.81%
- Education Administrators, Elementary & Secondary School - 2.03%
- Education Administrators, Postsecondary - 1.12%
- Education Administrators, Preschool & Childcare Center/Program - 0.91%
- Emergency Management Directors - 0.1%
- Farmers, Ranchers, & Other Agricultural Managers - 11.08%
- Financial Managers - 2.54%
- Food Service Managers - 1.52%
- General & Operations Managers - 16.89%
- Human Resources Managers - 1.63%
- Industrial Production Managers - 1.42%
- Managers, All Other - 20.22%
- Marketing Managers - 2.34%
- Medical & Health Services Managers - 1.83%
- Natural Sciences Managers - 0.2%
- Postmasters & Mail Superintendents - 0.61%
- Property, Real Estate, & Community Association Managers - 1.02%
- Public Relations & Fundraising Managers - 0.61%
- Purchasing Managers - 0.3%
- Sales Managers - 4.78%
- Social & Community Service Managers - 0.81%
- Training & Development Managers - 0.3%
- Transportation, Storage, & Distribution Managers - 2.03%

### UNDEREMPLOYMENT (ESTIMATED):

- Low hours - 0.2%
- Low income - 0.0%
- Mismatch of skills - 2.4%
- Total - 2.5%

(Individuals counted only once when estimating Total Underemployment.)

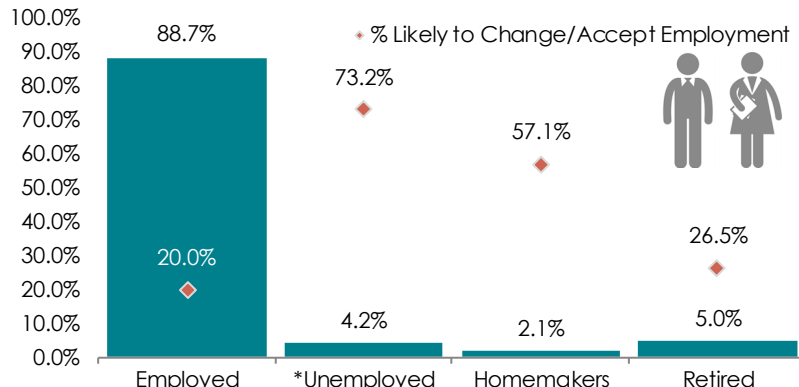
### CURRENT BENEFITS:



### DESIRED BENEFITS:



### ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



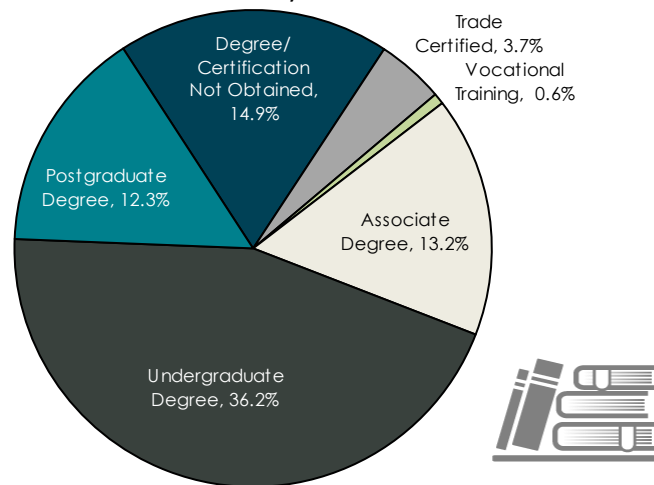
\*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

### EMPLOYMENT STATS:

- 62.8% paid an annual salary
- 93.5% are/were employed full-time
- 6.5% are/were employed part-time
- 39.9% are/were self-employed
- 16.7% hold two or more jobs
- Currently working an average of 50 hours/week

### EDUCATIONAL LEVEL:

(80.9% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



### TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet - 62.7%
  - [www.indeed.com](http://www.indeed.com)
  - [www.linkedin.com](http://www.linkedin.com)
  - [www.monster.com](http://www.monster.com)
  - [www.facebook.com](http://www.facebook.com)
- Networking through friends, family or acquaintances - 27.0%
- Private Employment Services - 16.6%
- IowaWORKS Centers - 14.3%

### WORKPLACE FLEXIBILITY:

(by percent of interest)

- Job teams - 60.9%
- Cross-training - 54.8%
- Job sharing - 37.2%
- Varied shifts - 29.1%
- Seasonal work - 30.9%
- Temporary work - 28.1%

# LABOR CHARACTERISTICS

## MANAGEMENT

| OCCUPATION   | OCCUPATIONAL CODE | MEAN WAGE   | ENTRY WAGE  | EXPERIENCED WAGE | MEDIAN WAGE | MEAN ANNUAL SALARY |
|--|-------------------|-------------|-------------|------------------|-------------|--------------------|
| Administrative Services Managers                                 | 11-3011           | \$44.11     | \$28.42     | \$51.95          | \$39.30     | \$91,748           |
| Advertising and Promotions Managers                              | 11-2011           | \$54.34     | \$31.14     | \$65.95          | \$52.52     | \$113,034          |
| Architectural and Engineering Managers                           | 11-9041           | \$57.32     | \$38.87     | \$66.55          | \$55.16     | \$119,229          |
| Chief Executives   | 11-1011           | \$101.71    | \$36.84     | \$134.15         | \$0.00      | \$211,557          |
| Compensation and Benefits Managers                               | 11-3111           | \$54.51     | \$33.12     | \$65.21          | \$45.61     | \$113,389          |
| Computer and Information Systems Managers                        | 11-3021           | \$60.85     | \$42.53     | \$70.00          | \$59.35     | \$126,560          |
| Construction Managers  | 11-9021           | \$40.73     | \$25.70     | \$48.24          | \$37.52     | \$84,708           |
| Education Administrators, All Other                              | 11-9039           | \$42.59     | \$23.68     | \$52.05          | \$42.22     | \$88,590           |
| Education Administrators, Elementary and Secondary School        | 11-9032           | \$98,281.00 | \$74,722.00 | \$110,060.00     | \$97,241.00 | \$98,281           |
| Education Administrators, Postsecondary                          | 11-9033           | \$51.81     | \$28.53     | \$63.44          | \$45.02     | \$107,756          |
| Education Administrators, Preschool and Childcare Center/Program | 11-9031           | \$19.36     | \$12.75     | \$22.67          | \$17.70     | \$40,273           |
| Emergency Management Directors                                   | 11-9161           | \$33.32     | \$19.95     | \$40.00          | \$30.24     | \$69,299           |
| Farmers, Ranchers, and Other Agricultural Managers               | 11-9013           | \$39.46     | \$22.91     | \$47.73          | \$33.76     | \$82,069           |
| Financial Managers   | 11-3031           | \$55.11     | \$30.70     | \$67.31          | \$48.21     | \$114,620          |
| Food Service Managers  | 11-9051           | \$22.42     | \$14.73     | \$26.26          | \$21.32     | \$46,624           |
| Gaming Managers  | 11-9071           | \$36.61     | \$24.10     | \$42.86          | \$31.21     | \$76,142           |
| General and Operations Managers                                  | 11-1021           | \$47.94     | \$21.71     | \$61.06          | \$39.30     | \$99,717           |
| Human Resources Managers   | 11-3121           | \$53.18     | \$33.82     | \$62.85          | \$47.48     | \$110,605          |
| Industrial Production Managers                                   | 11-3051           | \$47.14     | \$31.35     | \$55.03          | \$44.19     | \$98,042           |
| Legislators  | 11-1031           | \$43,445.00 | \$17,413.00 | \$56,462.00      | \$25,353.00 | \$43,445           |
| Lodging Managers   | 11-9081           | \$22.76     | \$15.23     | \$26.53          | \$21.90     | \$47,346           |
| Managers, All Other  | 11-9199           | \$48.73     | \$25.08     | \$60.55          | \$43.37     | \$101,358          |
| Marketing Managers   | 11-2021           | \$52.62     | \$30.86     | \$63.50          | \$47.21     | \$109,446          |
| Medical and Health Services Managers                             | 11-9111           | \$41.25     | \$27.35     | \$48.20          | \$37.08     | \$85,801           |
| Natural Sciences Managers  | 11-9121           | \$61.27     | \$39.45     | \$72.18          | \$56.67     | \$127,441          |
| Postmasters and Mail Superintendents                             | 11-9131           | \$34.92     | \$30.22     | \$37.28          | \$33.46     | \$72,644           |
| Property, Real Estate, and Community Association Managers        | 11-9141           | \$34.71     | \$16.73     | \$43.71          | \$24.58     | \$72,203           |
| Public Relations and Fundraising Managers                        | 11-2031           | \$49.69     | \$29.11     | \$59.98          | \$43.29     | \$103,349          |
| Purchasing Managers  | 11-3061           | \$49.03     | \$31.68     | \$57.70          | \$45.50     | \$101,978          |
| Sales Managers   | 11-2022           | \$56.33     | \$33.10     | \$67.95          | \$51.70     | \$117,169          |
| Social and Community Service Managers                            | 11-9151           | \$28.08     | \$18.58     | \$32.83          | \$26.22     | \$58,407           |
| Training and Development Managers                                | 11-3131           | \$43.62     | \$30.03     | \$50.42          | \$40.34     | \$90,734           |
| Transportation, Storage, and Distribution Managers               | 11-3071           | \$40.85     | \$27.26     | \$47.64          | \$37.54     | \$84,960           |

The 2019 Iowa Wage data for the State of Iowa Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2018 OES estimates. Additional occupational wage and employment data can be found at [www.iowalmi.gov/laborshed](http://www.iowalmi.gov/laborshed).